



African
Philanthropy Forum



The Bridgespan Group



Disparities in Funding for African NGOs

EXECUTIVE SUMMARY

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African non-governmental organisations (NGOs) receive only a modest share of philanthropic gifts on the continent. Over the past decade, African donors directed just 9 percent of large gifts (by value), and non-African donors just 14 percent, to NGOs based on the continent.

African leaders have long put forward arguments about why those disparities undercut the impact that donors strive for. The African Philanthropy Forum (APF) and The Bridgespan Group collaborated on this research to amplify their voices and bring new data and perspectives to bear.

Through our work together, APF and Bridgespan have sought to better understand the nuances within the African philanthropic ecosystem, surface the barriers facing African NGOs as they seek funding from both African and non-African funders, and share workable solutions that exist to unlock more funding for African NGOs.

Four themes stand out from the research:

- **Funding flows in Africa are diverse and multifaceted**, flowing from different geographies and implemented through different vehicles. One of the implications of this complex ecosystem is that the reasons for the funding disparity faced by African NGOs vary between funder groups, particularly when comparing the approaches of African and non-African funders.
- **The funding disparity flies in the face of a strong impact case for funding African NGOs.** Not only do these organisations play a distinct role in the African civil society ecosystem, but also their proximity to the communities they serve imbues and empowers them with particular assets that enable them to deliver differential impact. These assets include a deep understanding of the local context, credibility amongst local stakeholders, and sustained impact through their continuous commitment to the communities they serve.
- **The barriers preventing more funding from reaching African NGOs exist across the grantmaking process**, from funders lacking targeted strategies to fund African NGOs and sourcing practices that are not designed to identify these organisations, to the provision of funding that does not ensure the long-term sustainability of African NGOs.
- **There is growing urgency to overcome these barriers**, with a number of funders adapting their approaches to unlock more funding for African NGOs. Among the driving factors for this momentum is the increased focus on racial justice globally and calls for localisation and the shifting of power within the social sector.

The ongoing COVID-19 pandemic has put a spotlight on the importance of ensuring that African NGOs are well funded. With many key international actors withdrawing from the continent at the onset of the crisis, Africa-based NGOs had to stretch already overextended budgets to augment government health and humanitarian interventions.

Cover photo: Friendship Bench, a mental health services provider in Zimbabwe, could bring community health workers to more African countries if it were able to overcome funding disparities from philanthropic sources. (Photo: Constantine Juta)

If the role played by these organisations during the pandemic tells us anything, it's that building robust, strong, supported, and effective local organisations is essential—as a means of not only responding to global crises, but also addressing the day-to-day and continuing needs of local communities battling poverty, global inequalities, the legacy of the past, and political and social challenges.

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About the African Philanthropy Forum

African Philanthropy Forum (APF) was established in 2014 to build a learning community of strategic African philanthropists and social investors committed to inclusive and sustainable development throughout the continent. APF supports the development of homegrown philanthropy in Africa in order to transform the culture of giving on the continent. Over the years, APF has established a stronger presence on the continent, with footprints in Egypt, Cameroon, Ethiopia, Ghana, Kenya, Malawi, Morocco, Nigeria, Rwanda, South Africa, Tanzania, Uganda, and Zimbabwe through its regional meetings, conferences, and initiatives. APF has also invested in the development of two volumes of the Toolkit for African Philanthropists and the “Why Give” Series, which consists of interviews with Africa’s strategic philanthropic leaders to showcase their motivations for giving.

About The Bridgespan Group

The Bridgespan Group is a global nonprofit that collaborates with social change organisations, philanthropists, and impact investors to make the world more equitable and just. Bridgespan’s services include strategy consulting and advising, sourcing and diligence, and leadership team support. We take what we learn from this work and build on it with original research, identifying best practices and innovative ideas to share with the social sector. We work from locations in Boston, Johannesburg, Mumbai, New York, and San Francisco.

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